## **Supplier Evaluation Matrix**

|   | Not at all | Poor | Good | Excellent |          |
|---|------------|------|------|-----------|----------|
| Questions   | 1          | 2    | 3    | 4         | Comments |
| Technologies & Skills   |            |      |      |           |          |
| The supplier specialises in the correct                                 |            |      |      |           |          |
| technology for the project, as well as having                           |            |      |      |           |          |
| the associated skills & experience.                                     |            |      |      |           |          |
| Shared Ownership  |            |      |      |           |          |
| The supplier shares the project vision and                              |            |      |      |           |          |
| has a clear understanding of our goals and                              |            |      |      |           |          |
| challenges.   |            |      |      |           |          |
| Track Decord & Experience   |            |      |      |           |          |
| Track Record & Experience<br>The supplier has sufficient experience and |            |      |      |           |          |
| can evidence this through company history,                              |            |      |      |           |          |
| testimonials and case studies.  |            |      |      |           |          |
| Transparency & Accessibility  |            |      |      |           |          |
| The supplier can provide us with what we                                |            |      |      |           |          |
| need and how we can access it. E.g. project                             |            |      |      |           |          |
| progress, KPI's and associated risks.                                   |            |      |      |           |          |
| Role Definitions  |            |      |      |           |          |
| The supplier can provide sufficient clarity of                          |            |      |      |           |          |
| responsibilities across both sides of the                               |            |      |      |           |          |
| project team.   |            |      |      |           |          |
| Risk Management   |            |      |      |           |          |
| The supplier defines a clear process for                                |            |      |      |           |          |
| identifying, tracking, mitigating and solving                           |            |      |      |           |          |
| risks around the project.   |            |      |      |           |          |
| Change Management   |            |      |      |           |          |
| The supplier evidences a robust process for                             |            |      |      |           |          |
| managing change throughout the project.                                 |            |      |      |           |          |
| Pricing   |            |      |      |           |          |
| The supplier provides clarity around pricing,                           |            |      |      |           |          |
| including deliverables as well as any                                   |            |      |      |           |          |
| ongoing costs.  |            |      |      |           |          |
| Innovation  |            |      |      |           |          |
| The product/service will ensure that our                                |            |      |      |           |          |
| business is kept up to date with technology.                            |            |      |      |           |          |
| Project vs Relationship   |            |      |      |           |          |
| The supplier has successful experience in                               |            |      |      |           |          |
| our specified engagement model.   |            |      |      |           |          |
| Culture   |            |      |      |           |          |
| Project stakeholders share the same                                     |            |      |      |           |          |
| company and working values.   |            |      |      |           |          |

| Future<br>The product/service has the ability to meet<br>current needs and is scalable to adapt to<br>future needs.                   |  |  |  |
|---|--|--|--|
| <b>Project Management</b><br>The supplier has proposed a suitable<br>project management methodology that<br>aligns with our approach. |  |  |  |
| <b>Timescales</b><br>Both parties are bought into proposed<br>timescales for the project.   |  |  |  |

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